

Naples Intergroup Meeting 1/03/2018

Opened meeting with Serenity Prayer at 7:03 pm

Ted S. read the short Tradition 1

Naples Intergroup Members, Reps and Visitors in Attendance:

Name	Group	Name	Group
Steve K	Chair	Karen M	Keep it Simple
Ken H	Treasurer	Jeff E	Big Book Comes Alive
Tim R	Member at Large/Naples Group	Ted S	New Dawn/Member at Large
Bill S	Office Manager/Naples G	Brandon M	Secretary/Naples YPG
Kathy M	Vice Chair NAI	Don M	Bonita Unity
Nancy M	Bonita HH	JC	Free 2B Free
Tom J.	Three Legacies	Cindy E.	Easy Does It

Members Excused: None

**Secretary's report by Brandon M:**

A quorum was reached with 14 (12 minimum, per By-Laws)  
Intergroup Officers and Representatives present in person.

Report: minutes were emailed to the general body on file as of the last completed business meeting. PLEASE SIGN IN, this is the only way we can take attendance and update your contact information. No new or additional changes noted since the email copy of the minutes were sent out. No new business or motions were made at the last meeting. Motion passed to accept secretary's report by Bill s. and seconded by Don M.

**unanimously- MOTION PASSED.**

## Treasurer's Report by Ken H:

### December 2017 Financial Statement Comments:

- December 2017 **Literature & Merchandise Sales** of \$2,440.77 when compared to December 2016 of \$6,453.57, were down by -62.2%. This was an unusually low sales month when compared to the past couple of Decembers. We were not able to identify any particular reason our level of sales were so low. The NAI office was open the entire month.
- **Group Contributions** of \$870.00 were down by -2.6% when compared to December 2016.
- **Total Income** for December was \$3,375.77 compared to \$7,446.56 last December, a -54.7% decrease.
- **Literature & Merchandise Purchases** were \$4,263.90 compared to \$3,879.74 during 2016, an increase of 9.9%. Inventory was replenished in December after strong sales in October and November.
- **Florida Sales Tax** during December, on November sales, totaled \$224.89.
- **Total Expenses** during December 2017 were \$ compared to \$6,356.26 during November 2016, a -49.8% decrease.
- **Net Ordinary Income** during November, as a result of all the items listed above was \$2,910.69, compared to -\$1,897.11 during November 2016.
- **Gratitude Dinner Ticket Sales Returns** Two additional tickets from the cancelled 2017 Gratitude Dinner were refunded, totaling \$60.00.
- **Net Income** during November, as a result of the items listed above was -\$3,313.80 compared to -\$220.96 during December 2016. This loss was due primarily to purchases of inventory to replenish stock sold in prior months. This loss was covered by our available cash balance in the NAI Operating Fund. The Operating Fund is discussed in further detail in a following section of this monthly report.

### Year-To-Date December 2017 ( 12-months ) Financial Statement:

- **Literature & Merchandise Sales** YTD December 2017 income was \$48,947.45 a, -9.1% decrease when compared to the YTD December 2016 ( 12-months ) financial statement last year. This decrease in income during 2017 can be attributed to two periods: 1) during September 2017 the NAI Office was closed for two weeks following Hurricane Irma, when we were without electricity to operate the office.

- **Group Contributions** were \$23,792.50 compared to \$19,695.59 during 2017, an increase of 20.8%. Group Contributions have been very strong this entire year. And, for that very reason, Contributions made up for our decreased sales ( discussed immediately above ); allowing us to end the year in a near-break-even position. A very, very big " Thank you! " to our Groups and Meetings for their strong support of NAI during fiscal year 2017!!!
- **Total Income** YTD 2017 was \$75,618.71 compared to \$75,871.01 last year, a -1.7% decrease.
- **Literature & Merchandise Purchases** of \$30,751.97 was down - 1.4% compared to last year, consistent with a decrease in our sales volume during 2017.
- **Total YTD December Expenses** as a result of the items discussed above, our 2017 Total Expenses were \$73,575.41 compared to \$78,479.85 last year, a -6.3% decrease.
- **Gratitude Dinner** Due to Hurricane Irma damage to St John Evangelist Church, the 2017 Gratitude Dinner was cancelled. Funds/money from ticket sales were returned to individuals who purchased tickets; with the exception of \$173.30 which was donated to Intergroup by individuals which decided to not request ticket refunds. " Thank you !!! " to those individuals !!!
- **Net YTD Income** totaled -\$257.71 for the 2017 year, compared to \$1,319.57 for 2016.

**NAI OPERATING FUND BALANCE:** The Wells-Fargo account balance for the NAI Operating Fund as of December 31,2017 was \$2,629.59.

**NAI PRUDENT RESERVE FUND BALANCE:** The Wells-Fargo account balance for the NAI Prudent Reserve Fund as of December 31,2017 was \$23,020.46. The December Prudent Reserve balance is equal to 3.75 months of operating expenses ( excluding non-recurring expenses ).

**AA Groups making contributions during October 2017:** A very special "Thank You!" goes to each of the **four ( 4 ) groups** that made contributions to NAI during December: Bonita Saturday Night Discussion, Burning Desire, Survivor's and Unity Step. Please know that without each and every dollar contributed by our member groups, the Naples Area Intergroup Office would not have

been able to " carry the message during fiscal year 2017! "  
**Thank you, so very much, for your continued financial support of  
Naples Area Intergroup!!!**

**Reminder:** If any AA group or member has a question about the financial information presented this evening, please do not hesitate to contact me directly at: [kenahelton@gmail.com](mailto:kenahelton@gmail.com) or 239/963-7820.

**Request:** Please remember to place your Group AA number on your contribution checks.

Don M. Motion to accept the Treasurer's Report. Second by Tim R.  
**Unanimously- MOTION PASSED.**

**Chair Report by Steve K:**

Nothing new to report at this time.

**Co-Chair Report by Kathy Mc:**

I have not heard anything official from Russell' Clam Bake concerning \$2000 Gratitude dinner deposit. I do know that Russell is terminally ill and was hospitalized. I will keep you update.

**Intergroup Website Team Report by Mary B:**

My name is Mary and I am an alcoholic. My home group is The Naples Group and I want to thank you for allowing me the privilege of working on your website.

Since our last meeting; There is a new Women's Step meeting on Wednesday nights at Mayflower Church on County Barn Road named "Step into Life" at 6PM. On Fridays at 7AM at the 24 Hour Club there is a new meeting called "Promises" which studies the promises each week.

Don't forget the Meeting Guide app. [www.aanaples.org](http://www.aanaples.org) is connected to it so whenever I make changes to meetings, it will be updated on this app also. It is very exciting, but in addition to our local meetings, if you go to their website, you will see a listing of all of the other areas covered by this app so when you travel, it will be useful for finding meetings near your location. And remember it is a FREE App! Here is the link to their website: <https://meetingguide.org/>.

Google Analytics has changed their reporting so this information has changed somewhat.

USAGE STATISTICS via Google Analytics:

Date Range 12/01/17 to 12/31/17

TOTAL VISITS: - 1437 sessions - 795 users - 2966 page views.  
49.2% were NEW Visitors  
50.8% were RETURNING Visitors

The top 3 Countries were: United States, Jamaica & The Philippines

The top 5 Cities were: Tampa, North Naples, Naples, Miami & Orlando

Average Duration: 1 minute 56 seconds.

I am grateful to be able to serve our AA community by maintaining this site. Please take back to your groups that it would be great if someone would like to work on the website to learn how to update it and keep it current.

**Intergroup Office Managers Report by Bill S.:**

There were 378 phone calls to the AA phone during December; 5 were 12th Step Calls. There were 186 sales transactions.

The paper meeting schedule is at the printers. We print 3,000 4 times each year. This next printing will be yellow and will have the date on the cover as requested.

The January Courier was emailed to our list this morning.

We had to do some strenuous recruiting to fill 4 afternoon office volunteer spots and are at full strength once again.

Other than that the office is running very smoothly. On a financial note, even though we had a expense loss of \$2,000 from the Gratitude Dinner, and of course, no proceeds, we still broke even for the year and continue to have a healthy prudent reserve.

**Grapevine Report by Mary B:**

The Grapevine committee met on Tuesday, December 19th at 5:30 pm in the Intergroup Office at the 24 Hour Club. There were 4 members in attendance. .

Tracey and I will be attending the Area Quarterly this weekend in Sarasota.

Our next meeting will be on Tuesday, January 16th at 5:30 at the Intergroup Office at the 24 Hour Club. All are welcome.

**Treatment/Accessibility Committee Report By Mike B.:**

No Report Submitted

**Literature Report by VACANT:**

No Report Submitted

**PIC/PC Report by Ronny P.:**

No Report Submitted

**Archives Report by Pete C.:**

No Report Submitted

**Corrections by Blake B.:**

No Report Submitted

**District 20 Chair/representative by Jerry E.:**

No Report Submitted

**Intergroup/District Liaison by Tiffany M.:**

No Report Submitted

**District 20 Website Chair by Joe A.:**

No Report Submitted

**Intergroup Rep Reports:**

Several were mentioned, all were about the "Where and When". Please refer to the intergroup's schedule for meetings as shared.

Karen B, was my last meeting and Amanda will be taking over for me. There is a new alternate also, It was pleasure to serve. Jay, Easy Does It at 530pm, Beginners Meeting is finding problems with a sponsors to help. We are doing a sponsorship classes on the 19<sup>th</sup> of schedule of meetings to have this class. Attendance is going up after Hurricane and holidays. Don M. reports of a Big Book Workshop by Donald W. Monday 7pm Unitarian Church Congregation for this sponsorship classes. 1 hour and half long classes. Thursday night at 7 to 9, Riverside Church is the Ft. Myers area.

**Old Business:**

Meetings will still be at the Intergroup Office until further notice. Location to be Determined by Steering Committee and passed down to reps once it has been decided for the needs of the group operations.

**New Business:**

None

**Good and Welfare:**

Bill S, Jan 11<sup>th</sup> 16years and January 17, 80s of life  
Ted S. had 3 years  
Jeff with have 7 years this month.

**Group announcements:**

None

*Any corrections or errors please notify me via email at [sw239ypaa@gmail.com](mailto:sw239ypaa@gmail.com) and we can amend anything at the next monthly schedule meeting. Take care and stay safe all!*

In love and service,

Brandon M  
NAI Secretary